

COST SAVING MEASURES

- Purchase used 2002 Centurian Sweeper - \$19,260
- 2011 makes the 3rd season for the sweeper
- Rental of broom - \$10,000 annually

- Buying used equipment.

- New Sander - \$17,749 (2007)
purchased used Sanders @ State Surplus Auction: (2008)
Sander - \$ 200
New Chain - 770
Bearings - 87
Spinner Motor - 178
Total \$1,235

- Changed sand/salt mix from 3-1 to 8-1.

- Cut back on weed spray.

- Do more strip sealing & double strip sealing rather than patch paving & paving

- All body shop work done by WCH staff.

- Work with local stone quarries and do hill cuts for landowners to get fill dirt instead of buying fill dirt.

- Cut back on replacing pipes, some of the larger pipes we put concrete in the bottom of pipe instead of replacing the whole pipe.

- Cut back on mowing cycles from 4 to 3 times at \$11,000.00 per mow.

- Cut down on miles of Center Line Striping. (Currently 196.36 miles, 2006 striped 256 miles)

- Added snow plows to Foreman's and Supervisor trucks.

- Cut 1 truck out of snow routes, from 18 to 17.

- Made changes in snow plowing subdivision by increasing size of truck.

- Pre-bought LP Gas at fixed price for heating.

- Buy bulk fuel at fixed price:

2008 savings \$61,308.67 Fixed price \$2.96 Diesel \$2.74 Gas
2009 savings \$35,182.87 Fixed price \$1.82 Diesel \$1.64 Gas
2010 savings \$60,545.82 Fixed price \$2.52 Diesel \$2.43 Gas
Total Savings 2008-2010: \$157,037.36

2011 savings to date \$12,036.18 Fixed Price \$3.07 Diesel \$2.87 Gas

- Laid off 4 People in January 2010.